

Message Text

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PAGE 01 STATE 060134

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ORIGIN COME-00

INFO OCT-01 EUR-25 ISO-00 EB-11 RSC-01 /038 R

66605

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R 261736Z MAR 74

FM SECSTATE WASHDC

TO AMEMBASSY BUCHAREST

UNCLAS STATE 060134

E.O. 11652: N/A

TAGS: BEXP, RO

SUBJ: ROMANIAN TRADE OPPORTUNITIES-UZINEXPORTIMPORT

REF: BUCHAREST 869

1. REGARDING THE TWO BEARING PLANT PROPOSALS, SPECIFICATIONS HAVE BEEN SUPPLIED TO THE MACHINE TOOL BUILDERS ASSOCIATION (NMTBA) FOR DISTRIBUTION TO THEIR MEMBERS. IN ADDITION, INDIVIDUAL LETTERS HAVE BEEN SENT BY THE TRADE DEVELOPMENT ASSISTANCE DIVISION TO OVER 100 AMERICAN EQUIPMENT MANUFACTURERS, ALERTING THEM TO BOTH PROJECTS. WE ARE WAITING FOR RESPONSES, ALTHOUGH FIRMS SUCH AS CINCINNATI MALACRON AND BRYANT GRINDER HAV ELAREADY EXPRESSED INTEREST.

2. REGARDING THE FOUNDRY, PLANAGANS MEETING WITH SWINDELL DRESSLER'S (SD) FOUNDRY SPECIALIST DE LA TORRE REVEALED SUBSTANTIAL INTEREST AS SD ALREADY BIDDING ON TWO OTHER FOUNDRY PROJECTS IN ROMANIA, AND HAS DESIGNED SIMILAR FOUNDRIES FOR THE AUTOMOTIVE INDUSTRIES IN RECENT PAST. SD PLANS COMPLETE REVIEW OF SPECS DURING NEXT FEW WEEKS, FOLLOWING DE LA TORRE RETURN FROM MOSCOW. ALSO REVIEWED PROJECT WITH GIFFELS ASSOCIATES' DIRECTOR OF FOUNDRY ENGINEERING KOSKELLA WHO PRESENTLY REVIEWING

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PAGE 02 STATE 060134

SPECS. GIFFELS IS A DETROIT BASED ARCHITECTURAL AND ENGINEERING

FIRM WITH OVER 2,000 ASSIGNMENTS ON FOUNDRY RELATED PROJECTS.
COMPANY HAS BOTH ENGINEERING AND EQUIPMENT PROCUREMENT
EXPERIENCE.

3. WILL ADVISE REGARDING ADDITIONAL DEVELOPMENTS ON ALL
THREE PROJECTS. RUSH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 26 MAR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE060134
Document Source: CORE
Document Unique ID: 00
Drafter: A. PLANAGAN
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740065-0882
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740314/aaaaamsp.tel
Line Count: 67
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: BUCHAREST 869
Review Action: RELEASED, APPROVED
Review Authority: shawdg
Review Comment: n/a
Review Content Flags:
Review Date: 19 JUL 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <19 JUL 2002 by elbezefj>; APPROVED <12 DEC 2002 by shawdg>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: ROMANIAN TRADE OPPORTUNITIES-UZINEXPORTIMPORT
TAGS: BEXP, RO
To: BUCHAREST
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005